

Position: Instrumentation Specialist

Location: West Jordan, UT

Role + Responsibilities

- Provide technical, application and product support, including pricing and delivery information to salespeople and customers
- Review incoming orders for proper product selection and application.
- Support Project Manager & Outside Sales with lead qualification/follow-up, bid specifications and project bid specifications
- Answer sales personnel's questions regarding doing business with Rust Automation & Controls (tools and processes)
- Reading and understanding P&Id sheets
- Assist and manage certain sales initiatives to drive business directly with customers

Job Requirements

- Actively seeks information to understand customer circumstances, problems, expectations, and needs
- Acts independently through personal initiative
- Demonstrates an understanding of customer needs to initiate solutions
- Implement customer feedback to improve the overall experience and prevent issues from occurring
- Thinks critically with problem-solving skills
- Ability to read, analyze and interpret technical documents and bid specifications
- Effectively present information in a clear and organized manner, and respond professionally and appropriately to questions of managers, reps, and customers
- Ability to read P&ID drawings & engineer specifications to align the bill of materials of our product offering to match those requirements

- Basic knowledge of Pressure, Temperature, Analytical, Flow, Level, etc. type transmitter equipment, and their corresponding ISA type symbols and abbreviations a plus.

- CRM experience such as Salesforce, Netsuite, or equivalent systems. (Preferred)

- Experience with Excel, Word, and other general Microsoft type software.

Benefits + Perks

- The security of working for a family-owned company
- A wide range of training opportunities
- Comprehensive benefits package which includes medical, dental and vision
- Generous paid-time-off
- Life insurance and 401(k) savings with company match

Company Info

Rust Automation & Controls is a family-owned business that possesses a fantastic culture, balancing work, and family. With a strong pioneering spirit, it has been offering industrial automation equipment and solutions since 1976. Headquartered in West Jordan, UT with dozens of satellite locations, Rust Automation & Controls covers more than 2 million square miles in the Western half of the United States.

- Do you have a pioneering spirit & are you looking to work for a growing company with a great culture?
- Do you enjoy working with a motivated team that provides the best solutions for its customers?
- Do you exemplify what great looks like?
- Do you enjoy solving problems?
- Do you accept challenges?

If you said YES to all these questions, then Rust Automation & Controls wants you to join our family! Please send your resume to hr@rustco.com